



We currently have a role available within our **Personal Lines** department and are interested in hearing from people who wish to develop a career within Acorn Insurance as a **Sales Advisor**. Reporting to a team leader, you will work as part of a high performing sales team building a professional rapport with customers when arranging their motor, home and commercial motor insurance in line with our procedures and central bank requirements

If you have a flair for sales and are a target focused individual you will enjoy working in our sales team.

As a sales advisor your main responsibilities will include, but not necessarily be limited to, the following:

Working in the sales team you will be responsible for following up on quotations and completing sales for motor, home and commercial insurance products over the phone.

You will work in a target driven environment and will be rewarded with a competitive sales bonus on a monthly basis for meeting or exceeding your monthly targets

Identify and develop calls likely to result in new business

Identify cross-selling prospects for additional products and arrange follow-up calls with customers for future sales opportunities

Convert quotations into sales in order to exceed team targets

Contacting targeted renewals to drive retention targets

Build rapport & relationships with our potential and existing customers.

Issuing motor, home and commercial motor insurance new business quotations and closing sales.

Achieving new business targets, including generating leads for personal lines where the opportunity arises.

Dealing with client queries and providing excellent levels of service to our clients.

Adhering to all compliance requirements

Experience in the insurance industry would be desirable but not essential.

Your Sills and Experience:

Excellent phone manner & communication skills

Good IT Skills

Previous experience of working in a sales & target driven environment desirable but not essential

Enthusiastic, professional, positive and flexible approach that includes the ability to self-motivate

If this sounds like the job for you, please send your CV and cover letter to claire.rock@acorninsurance.ie or contact me on 1890 800 22