



**Take the next step in your  
career with AXA**

### **Operational Sales Trainer - Wolfe Tone House- Fixed Term**

Applications are invited for the position of Sales Trainer within the sales and distribution area based in Wolfe Tone House, Dublin for a fixed Term period.

#### **About the Role**

Working within the Business Operations Department providing Technical and Product Training to the Branch Network. Main responsibilities will include:

- Deliver induction training in order to ensure staff competency in their role
- Develop creative training solutions to improve staff competency
- Update all technical & product changes in order to ensure ongoing competency
- Evaluate staff competency in order to meet business objectives
- Coach staff on sales techniques in order to meet business objectives
- Create E-Learning modules in order to delivery efficient training solutions
- Deliver technical & product refresher training in order to maintain staff competence

#### **About the Person:**

- Ability to manage change effectively
- Strong interpersonal & communication skills
- Highly effective planning and organisational skills
- Build effective relationships with key support functions
- Effective coaching skills
- Excellent product & technical knowledge
- Good understanding of all legislative & compliance requirements

- Full clean driving licence
- Successful completion of Train the Trainer Course
- Essential APA (PI and CI qualified) and working towards CIP

**Does this sound like the job for you?**

To apply please email an up to date **CV** and accompanying **Cover letter** outlining your how you meet the requirements of the role and why you would be the best candidate for the job to [axacareers@axa.ie](mailto:axacareers@axa.ie).

The Closing Date is Friday 18<sup>th</sup> January 2019

To find out more about what AXA Ireland has to offer visit our Website at [www.axani.co.uk/careers](http://www.axani.co.uk/careers)

AXA reserve the right to enhance the criteria to assist in shortlisting.

Visit [www.axa.ie/axa-insurance-data-protection](http://www.axa.ie/axa-insurance-data-protection) to view our Job Applicant Data Protection Statement.”