



Insurance Representative – Portlaoise – Fixed Term

We're currently recruiting for full time Insurance Representative to join our Portlaoise Branch team, and are looking for enthusiastic, confident and friendly people with a pleasant and professional communication style to provide great customer service for our AXA customers. This position would be for a fixed term period of up to 6 months only.

About the Role

Reporting to a Branch Manager, you will work as part of a high performing team providing excellent customer service to AXA's customers on all aspects of our products and services with the main responsibilities:

- Answering all questions from our customers and escalating any issues where appropriate
- Working to reach all performance targets, including sales and quality, taking personal responsibility and ownership for delivering on individual and team objectives.
- Using our systems and call scripts to apply the appropriate premium with the information you've been given from your customers, while complying with our regulatory obligations.

About the Person

If you have strong customer service skills, an enthusiastic telephone manner and are comfortable negotiating and selling, then this is a great opportunity for you.

- 12 months experience within the insurance industry (essential), ideally APA qualified or working towards.
- Displays a strong aptitude for sales and business generation
- Excellent communication skills with a strong customer service focus to negotiate win-win situations
- Results orientated with a track record of consistently delivering to agreed objectives
- Access to own car with full clean driving licence
- Minimum essential requirement of successful leaving certificate (including Maths & English)

We are an equal opportunities employer and welcome applications from all suitably qualified persons from across all communities.

To apply please visit www.axa.ie/careers and submit your CV today