



# IHI Group

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## Sales Development Manager

For Health Insurance Advisory Department of growing Employee Benefit Consultancy

### Responsibilities will include:

- Managing the day to day sales and administration of the Health Insurance book of business.
- To help grow the book of business by specific set targets.
- New Business development through inbound web enquires, outbound campaigns and road/trade shows.

### The Successful Candidate will be required to:

- Hold Approved Product Adviser (APA) qualification in Personal General Insurance. CIP, PMI Dip or APA in PMI qualifications an advantage.
- Possess excellent communication & organisational skills
- Work to targets and show initiative in winning business
- Be highly driven and willing to be flexible in busier times

### Opportunities

Opportunity exists to move into a scheme management role working with Corporate clients and building the company's scheme business with growing salary.

### Excellent Salary & Benefits for the successful candidate

To Apply: Email CV and Cover Note to [Patrick.Brennan@ihigroup.ie](mailto:Patrick.Brennan@ihigroup.ie)