



We currently have a role available within our Commercial Lines department and are interested in hearing from people who wish to develop a career within Acorn Insurance as a Commercial Account Executive. Reporting to a team leader, you will work as part of a high performing sales team building a professional rapport with customers when arranging their commercial insurance in line with our procedures and central bank requirements

As a Commercial Account Executive your main responsibilities will include, but not necessarily be limited to, the following:

Quoting on new business opportunities, developing client relationships over the phone and providing day to day support. Working on retaining existing business by working on renewal retention

Offering technical support to all branch sales associates in their role as introducers of referrals.

Working towards achieving the commercial team target on new and renewal business.

Managing the administration work generated in the setting up and maintaining of policies efficiently

Working professionally and ethically with colleagues, clients and insurers.

Working in line with current CPC & DPA requirements.

Your Skills and Experience:

Requirements at minimum CIP and maintain their qualification by completing CPD

Commercial experience essential

Excellent phone manner & communication skills

Good IT Skills

Previous experience of working in a sales & target driven environment.

Enthusiastic, professional, positive and flexible approach that includes the ability to self-motivate

If this sounds like the job for you, please send your CV and cover letter to claire.rock@aconrinsurance.ie or contact me on 1890 800 22