

We're hiring!

Aon Captive Insurance Management (ACIM) is currently recruiting a Commercial Business Analyst to join our team either based in London or Dublin.

You will be supporting our business globally to drive their growth agenda reporting directly into our ACIM Chief Commercial Officer. As the Commercial Business Analyst you will work closely with each domicile to proactively use data and plans to identify opportunities and trends which are aligned to our business development objectives.

About Aon Captive Insurance Management

Aon Captive & Insurance Management is an integral part of Aon Global Risk Consulting. Our 460 captive professionals manage over 1,000 captives across 39 domiciles worldwide, representing more than 15% of the global captive market. We are committed to outstanding customer service and innovation, and by having access to one of the biggest global network of experts in the insurance, reinsurance, actuarial and consulting space we help our clients to create opportunities and economic efficiencies.

Aon Global Risk Consulting is an equal opportunity employer. Individuals are selected on the basis of their abilities and merits to perform the tasks required. Our policy is to be fair and consistent in all aspects of our business. We recognise, respect and value differences and diversity. We embrace equality as part of our normal way of doing things because we believe that it is the right thing to do for our people, our customers and our success.

About the Role

As a Commercial Business Analyst some of your key responsibilities will involve;

- Monitor Client Promise (Account) Plan completion during 2017 and provide feedback to and on the Client Promise (Account Planning) Role leaders and the quality of the plans drafted
- Manage Tasks, Leads and Opportunities associated with the Aon Risk Solutions 1600 Campaign (as input into SFDC) coordinating with the regional Business Development leaders to ensure workflows are carried out in timely manner.
- Monitor Activity Plan execution via Domicile Campaign Scorecards and SFDC data entered to ensure accuracy and completeness
- Maintain and develop collateral Library including scripted narrative for all points of parity and differentiation, up to date industry placemats, links to Winning Conversations case studies and other narratives
- Support Request For Proposal response management and clearing house structure including tracking activities input into SFDC
- Work with the domiciles to ensure that the appropriate management information is collected to update the campaign scorecards that reconcile to the Revenue Walk and that all stakeholders have access to the information they need
- Support the preparation for and attendance at Industry Events
- Support the preparation of Quarterly Business Review meetings
- Assist with the preparation for our client symposium event

About you

As a Commercial Business Analyst your skills and qualifications will ideally include;

- Degree qualified or equivalent
- Ideally Prince 2 qualified or equivalent
- Relevant industry experience in a similar role either in financial services or Insurance/Reinsurance Industry
- Strong management reporting and analytical background required.
- Excellent communication skills and stakeholder analysis, both verbal and written, with an ability to tailor messaging to suit different audiences
- Strong interpersonal skills with the ability to build and maintain working relationships with both internal and external clients at all levels of seniority.
- Organised and disciplined with a close attention to detail.
- Strong system skills
- Ability to generate ideas and take ideas from inception to execution add in systems required.

Salary and Benefits

This role offers a competitive salary, plus a comprehensive benefits package and annual leave.

If you are interested in applying or would like any further information please contact

If you are interested in applying for this position, please forward your CV and cover letter to recruitment.ireland@aon.ie Please reference the job title in the subject.

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All applications received will be dealt with confidentially and subject to the company recruitment and selection processes.