

INSURANCE INSTITUTE OF DUBLIN  
LECTURE SUBJECTS 1973 to 1981

Life Assurance:

1973 Investment in Insurance  
1974 Tax Developments in Life Assurance  
1974 Life Assurance is the best form of personal Saving.  
1975 The art of Life salesmanship  
1976 Pensions, prospects and problems  
1977 Life Office Investment Policy in current conditions  
1978 Developing and selling the right product  
1979 Personal Pensions and permanent Health Insurance  
1980 Savings - How Life Assurance will play its Part in the 80s  
1982 Life Assurance Marketing and the Consumer

Fire:

1974 Current Developments in Fire Insurance  
1976 Fire Insurance a changing scene  
1978 Modern Developments in Business Interruption  
1980 Fire Losses - An Adjusters view

Motor:

1975 Whither Motor Insurance  
1981 Motor Insurance - Progress and Pitfalls

Others:

1973 Effects of EEC Membership on Insurance  
1973 Effects of Inflation on a world-wide Insurance Group  
1975 Personal Insurances  
1974 Company/Broker a marketing partnership ?  
1975 Europe, Energy and the Sea  
1975 The Economic Outlook  
1975 Environmental Pollution and Insurance  
1976 Insurance Education European Style  
1976 The Sales Dynamic in a Service Industry

Liability:

1974 Liability Insurance to-day  
1976 Liability Claims - A Forum  
1977 Current problems in Products Liability Insurance  
1978 Professional Negligence  
1979 The Liability scene in Ireland

Contractors All Risks:

1974 Contractors All Risks  
1979 Developments in Contractors All Risks Insurance  
1980 The Principal/Sub-Contractor Relationship

Marine & Aviation:

1973 Panel Discussion - Marine Insurance Awheel or Afloat  
1977 Aspects of Aviation Insurance  
1980 Developments in Marine Aviation and Transport Insurance

Others contd.

1977 The EEC Insurance Directives  
1977 The impact of market problems on the Reinsurer  
1978 The Broker/Intermediary in the eighties  
1978 Theft an Insurable Risk ?  
1979 Insurance after EMS  
1979 The Personnel Function in an Insurance context  
1980 Risk Management  
1981 Factors Affecting Solvency in General Insurance  
1982 More or Less