

# The Institutes and the Insurance Institute of Ireland

## Mutual recognition

The Institutes provide educational and research support and resources to those working in risk management and insurance. In doing so, The Institutes help those working in these sectors to advance their skills, build their knowledge and stay ahead of evolving trends; all of which advances their careers and supports them in advising the public.

The Institutes provide education programmes that are tailored by area of focus and experience level and include:

- Professional and associate designations
- Topic courses, micro-courses, and certificate programmes
- Professional development programmes
- Collegiate studies programmes
- Custom and micro-learning programmes
- Executive and leadership programmes
- Continuing education opportunities.

These programmes may be of interest to insurance professionals intending to work in America and include the Chartered Property Casualty Underwriter (CPCU®) and many management, specialist and certificate programmes.

More information on these programmes can be found on [www.theinstitutes.org](http://www.theinstitutes.org)

### Education

There is no minimum competency level requirement to work in the American insurance industry. However, The Institutes were established to provide risk management and insurance education. Its qualifications are highly regarded by employers in the market. The Institutes' programmes and exams can be taken online from anywhere in the world. To improve their job prospects, Irish students who intend to travel to America to secure employment in the insurance/risk management market are advised to undertake studies with The Institutes, prior to seeking employment.

## CPCU ®

The CPCU designation is the premier designation for those building a career in property/casualty insurance in America. This customisable programme consists of 4 core courses (modules) providing a foundation in property and casualty insurance. The remaining 5 courses are made up of 3 concentration courses, 1 elective course, chosen from a range of course options, and finally, an online course in ethics. These choices allow the CPCU to be tailored to personal or commercial lines insurance.

Holders of the CIP qualification from the Insurance Institute of Ireland are eligible for an exemption from a CPCU elective.

Holders of the MDI qualification from the Insurance Institute of Ireland are eligible for an exemption from CPCU 500 (core course).

If an Irish student wants to take the Institute's exams prior to travelling to America, they should email:

[CustomerSuccess@theinstitutes.org](mailto:CustomerSuccess@theinstitutes.org)

## Recognition of prior learning

If an Irish student travelling to America wants to have the equivalency of their qualification assessed, they should:

- Visit: [www.theinstitutes.org/](http://www.theinstitutes.org/)
- Complete this form: <https://cdn2.hubspot.net/hubfs/2449883/International-Education-Exemption-Application.pdf>
- Email: [Assessments@TheInstitutes.org](mailto:Assessments@TheInstitutes.org)