

Case studies for The Insurance Institute of Ireland students seeking recognition from the Chartered Insurance Institute (CII) for their studies (Insurance Institute qualifications and external awards).



Many students wish to advance to the Chartered Insurance Institute's Advanced Diploma in Insurance (ACII). This allows them to add the ACII professional designation and CII Chartered Insurer title to their credentials.

If you feel that achieving the ACII is a path you would like to follow (either now or in the future), the first step is to make a prior learning application to the CII based on your qualifications (not the associated designations). This can be done via the online form at www.cii.co.uk/prior-learning. The CII's RPL eligibility checker can give you an idea of what credits or recognition you might be entitled to.

The Insurance Institute of Ireland (the Institute) strongly recommends that you have your studies (The Insurance Institute qualifications and external awards) assessed by the CII at the earliest possible opportunity so that you can choose the best path forward in terms of your future studies.

If you are offered credits by the CII, you should register and pay for these so that they are added to your CII learning statement. The cost of credits based on The Insurance Institute qualifications is currently 20% of the price of a CII qualification unit. The cost of credits based on other external qualifications (e.g. a university degree) is 50% of the price of a CII qualification unit.

To study with the CII, you must become a member. As you are already a member of The Insurance Institute, you will then hold dual membership.

Note:

- exemptions and credits awarded by the Insurance Institute and the CII can vary
 depending on the respective recognition of prior learning policies and individual student
 cases and circumstances (e.g. the date a qualification was achieved and whether there
 was any variation in the prescribed programme (e.g. a period of study abroad)).
- credits are awarded by the CII following application of its <u>recognition of prior learning</u>
 policy. The credits awarded are at the CII's discretion and are subject to change.
- the exemption awards for an individual from the Insurance Institute are assessed during its <u>exemption application process</u> when its <u>exemption policy</u> is applied.

Student Profiles

Here are the profiles of some students who might progress to the CII's ACII. Each student profile outlines the current CII credits that their studies may entitle them to, and their likely outstanding study requirements to complete the CII's ACII. If you cannot find a student profile that reflects your study to date, please contact our Member Services team on 01-6456600 or on memberservices@iii.ie

What qualifications do you hold?

- Higher Diploma in Insurance (MDI)
- Certificate in Insurance Practice (CIP) and Higher Diploma in Insurance (MDI)
- Certificate in Insurance Practice (CIP) and Higher Diploma in Insurance (MDI) and a law degree from an Irish university
- Certificate in Insurance Practice (CIP) and Higher Diploma in Insurance (MDI) and a business degree from an Irish university
- Higher Diploma in Insurance (MDI) and a BBS (Risk and Insurance) from the University
 of Limerick
- Higher Diploma in Insurance Management and a BA in Insurance Practice from Atlantic
 Technical University, Sligo

Eliza

What qualifications does Eliza hold?

Eliza is a Team Lead in a call centre and has completed the:

 Insurance Institute's Higher Diploma in Insurance Management qualification (MDI designation) all by examination.

What educational path does Eliza want to take?

Eliza wants to complete the CII's ACII and so makes a recognition of prior learning application to the CII.

What credits and exemptions are Eliza entitled to?

Eliza is awarded CII credits and exemptions from equivalent CII units as follows:

- 3 CII unit exemptions (75 CII credits) at Diploma level
- 2 CII unit exemptions (60 CII credits) at Advanced Diploma level.



The rows in Table 1 (highlighted in pink) show Eliza's credits and exemptions based on her Insurance Institute qualification.

Table 1					
Insurance module	Exemptions	Certificate credits	Diploma credits	Advanced credits	
MDI-01 Insurance and Business Law	(M05) Insurance law		25		
MDI-02 Insurance Business Environment	(M92) Insurance business and finance		25		
MDI-03 Strategic Marketing in Insurance					
MDI-04 Motor Insurance					
MDI-05 Liability Insurance	(M96) Liability insurances		25		
MDI-06 Commercial Property & Business Interruption Insurance					
MDI-07 Advanced Claims Management	(820) Advanced Claims			30	
MDI-08 Advanced Underwriting Management	(960) Advanced Underwriting			30	
MDI-09 Advanced Risk Management					
Total credits	135	0	75	60	

What does Eliza need to do to complete the CII's ACII?

Table 2 shows what Eliza needs to do to complete the CII's ACII.

What are the ACII completion		
requirements?	What has Eliza completed?	What does Eliza still have to do?
 Achieve 290 credits: 150 at Advanced level 55 from Diploma level the remaining 85 credits from any level 	Eliza has 135 credits: • 60 at Advanced level • 75 at Diploma level	90 credits at Advanced level (e.g. 3 Advanced Diploma units at 30 credits each) 65 credits from any level – Certificate, Diploma or Advanced
Complete 3 compulsory units: law (M05) business (M92 or 530) one of these Advanced level units – 820, 930 or 960 (or Insurance Institute equivalents)	Eliza has fulfilled the compulsory unit requirements with: • MDI-01 = M05 • MDI-02 = M92 • MDI-07 = 820	
Pass at least one unit through direct CII assessment.		The outstanding credits that Eliza must complete will be taken with and directly assessed by the CII.

an Insurance Institute module that she has already passed. For example, she cannot take 820 as she has already passed the Insurance Institute equivalent (MDI-07).

Once Eliza is a member of the CII, she can add the ACII professional designation and CII Chartered Insurer to her email signature and business cards.

Samir

What qualifications does Samir hold?

Samir manages a brokerage and has completed the Insurance Institute's:

- Certificate in Insurance Practice qualification (CIP designation) all by examination
- Higher Diploma in Insurance Management qualification (MDI designation) all by examination.

What educational path does Samir want to take?

Samir wants to complete the CII's ACII and so makes a recognition of prior learning application to the CII.

What credits and exemptions are Samir entitled to?

Samir is awarded CII credits and exemptions from equivalent CII units as follows:

- 3 CII unit exemptions (45 CII credits) and 20 non-unit specific credits at Certificate level
- 3 CII unit exemptions (75 CII credits) at Diploma level
- 2 CII unit exemptions (60 CII credits) at Advanced Diploma level.



The rows in Table 3 (highlighted in gold) show Samir's credits and exemptions based on his Insurance Institute qualifications.

Table 3				
Insurance module	Exemptions	Certificate	Diploma	Advanced
		credits	credits	credits
CIP-01 The Nature of Insurance and CIP-02 Compliance and Advice	(W01) Award in General Insurance	15		
CIP-03 Personal General Insurance	10 Certificate-level non-unit- specific credits towards CII Insurance qualifications	10		
CIP-04 Commercial General Insurance	10 Certificate-level non-unit- specific credits towards CII Insurance qualifications	10		
CIP-05 Private Medical Insurance				
CIP-06 Practice of Risk Control and Underwriting	(WUE) Insurance underwriting (non-UK)	15		
CIP-07 Practice of Claims and Loss Adjusting	(WCE) Insurance claims handling (non-UK)	15		
CIP-08 Practice of General Insurance Broking				
MDI-01 Insurance and Business Law	(M05) Insurance law		25	
MDI-02 Insurance Business Environment	(M92) Insurance business and finance		25	
MDI-03 Strategic Marketing in Insurance				
MDI-04 Motor Insurance	(M94) Motor insurance		25	
MDI-05 Liability Insurance				
MDI-06 Commercial Property & Business Interruption Insurance				
MDI-07 Advanced Claims Management	(820) Advanced Claims			30
MDI-08 Advanced Underwriting Management	(960) Advanced Underwriting			30
MDI-09 Advanced Risk Management				
Total credits	200	65	75	60

What does Samir need to do to complete the CII's ACII?

Table 4 shows what Samir needs to do to complete the CII's ACII.

Table 4				
What are the ACII completion requirements?	What has Samir completed?	What does Samir still have to do?		
Achieve 290 credits:	Samir has 200 credits: • 60 at Advanced level • 75 at Diploma level	90 credits at Advanced level (e.g. 3 Advanced Diploma units		
the remaining 85 credits from any level	65 at Certificate level	at 30 credits each)		
 Complete 3 compulsory units: law (M05) business (M92 or 530) one of these Advanced level units – 820, 930 or 960 (or Insurance Institute equivalents) 	Samir has fulfilled the compulsory unit requirements with: • MDI-01 = M05 • MDI-02 = M92 • MDI-07 = 820			
Pass at least one unit through direct CII assessment.		The outstanding credits that Samir must complete will be taken with and directly assessed by the CII.		

Note: In meeting his outstanding ACII completion requirements, Samir cannot take the CII equivalent of an Insurance Institute module that he has already passed. For example, he cannot take 820 as he has already passed the Insurance Institute equivalent (MDI-07).

Once Samir is a member of the CII, he can add the ACII professional designation and CII Chartered Insurer to his email signature and business cards.

Sofie

What qualifications does Sofie hold?

Sofie is an Underwriting Manager and has completed:

- the Insurance Institute's Certificate in Insurance Practice qualification (CIP designation) all by examination
- the Insurance Institute's Higher Diploma in Insurance Management qualification (MDI designation) all by examination except for 1 exemption. Sofie's law degree attracted an exemption from the Insurance Institute's (MDI-01) Insurance and Business Law module. However, because the Insurance Institute and CII prior learning scheme requirements are different, Sofie won't necessarily get an exemption from the equivalent CII (M05) Insurance Law unit. She will have to apply to the CII for recognition of her law degree.
- a law degree all by examination.

What educational path does Sofie want to take?

The Insurance Institute would strongly recommend that Sofie have her studies (Insurance Institute qualifications and external awards) assessed by the CII at the earliest possible opportunity so that she can choose the best path forward in terms of her future studies.

Sofie wants to complete the CII's ACII and so makes a recognition of prior learning application to the CII.

What credits and exemptions are Sofie entitled to?

Sofie is awarded CII credits and exemptions from equivalent CII units as follows:

- 3 CII unit exemptions (45 CII credits) and 20 non-unit specific credits at Certificate level
- 2 CII unit exemptions (50 CII credits) at Diploma level



The rows in Table 5 (highlighted in orange) show Sofie's credits and exemptions based on her Insurance Institute qualifications. The CII credits based on her degree (if any) would be added to this total.

Table 5				
Insurance module	Exemptions	Certificate credits	Diploma credits	Advanced credits
CIP-01 The Nature of Insurance and CIP-02 Compliance and Advice	(W01) Award in General Insurance	15		
CIP-03 Personal General Insurance	10 Certificate-level non-unit- specific credits towards CII Insurance qualifications	10		
CIP-04 Commercial General Insurance	10 Certificate-level non-unit- specific credits towards CII Insurance qualifications	10		
CIP-05 Private Medical Insurance				
CIP-06 Practice of Risk Control and Underwriting	(WUE) Insurance underwriting (non-UK)	15		
CIP-07 Practice of Claims and Loss Adjusting				
CIP-08 Practice of General Insurance Broking	(I10) Insurance broking fundamentals	15		
MDI-01 Insurance and Business Law				
MDI-02 Insurance Business Environment	(M92) Insurance business and finance		25	
MDI-03 Strategic Marketing in Insurance				
MDI-04 Motor Insurance				
MDI-05 Liability Insurance				
MDI-06 Commercial Property & Business Interruption Insurance	(M93) Commercial property and business interruption insurances		25	
MDI-07 Advanced Claims Management				
MDI-08 Advanced Underwriting Management	(960) Advanced Underwriting			30
MDI-09 Advanced Risk Management	(992) Risk management in insurance			30
Total credits	175	65	50	60

What does Sofie need to do to complete the CII's ACII?

Table 6 shows what Sofie needs to do to complete the CII's ACII.

Table 6				
What are the ACII completion requirements?	What has Sofie completed?	What does Sofie still have to do?		
 Achieve 290 credits: 150 at Advanced level 55 from Diploma level the remaining 85 credits from any level 	 Sofie has 175 credits: 60 at Advanced level 50 at Diploma level 65 at Certificate level 	 Sofie must complete: 90 credits at Advanced level (e.g. 3 Advanced Diploma units at 30 credits each) M05 		
 Complete 3 compulsory units: law (M05) business (M92 or 530) one of these Advanced level units – 820, 930 or 960 (or Insurance Institute equivalents) 	Sofie has fulfilled some of the compulsory unit requirements with: MDI-02 = M92 MDI-07 = 820	The CII assessment of Sofie's law degree may lead to additional credits being added or other compulsory unit requirements being met. This would impact on her outstanding study requirements.		
Pass at least one unit through direct CII assessment.		The outstanding credits that Sofie must complete will be taken with and directly assessed by the CII.		
Note: In meeting her outstanding AC	II completion requirements,	Sofie cannot take the CII equivalent of		

an Insurance Institute module that she has already passed. For example, she cannot take 820 as she has already passed the Insurance Institute equivalent (MDI-07).

Once Sofie is a member of the CII, she can add the ACII professional designation and CII Chartered Insurer to her email signature and business cards.

Alexi

What qualifications does Alexi hold?

Alexi is a Claims Manager and has completed:

- the Insurance Institute's Certificate in Insurance Practice qualification (CIP designation) all by examination
- the Insurance Institute's Higher Diploma in Insurance Management qualification (MDI designation) all by examination except for 1 exemption. Alexi's business degree attracted an exemption from the Insurance Institute's (MDI-02) Insurance Business Environment module. However, because the Insurance Institute and CII prior learning scheme requirements are different, Alexi won't necessarily get an exemption from the equivalent CII (M92) Insurance Business and Finance unit. He will have to apply to the CII for recognition of his business degree.
- a business degree all by examination.

What educational path does Alexi want to take?

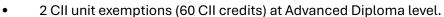
The Insurance Institute would strongly recommend that Alexi have his studies (Insurance Institute qualifications and external awards) assessed by the CII at the earliest possible opportunity so that he can choose the best path forward in terms of his future studies.

Alexi wants to complete the CII's ACII and so makes a recognition of prior learning application to the CII.

What credits and exemptions are Alexi entitled to?

Alexi is awarded CII credits and exemptions from equivalent CII units as follows:

- 3 CII unit exemptions (45 CII credits) and 20 non-unit specific credits at Certificate level
- 2 CII unit exemptions (50 CII credits) at Diploma level





The rows in Table 7 (highlighted in purple) show Alexi's credits and exemptions based on his Insurance Institute qualifications. The CII credits based on his degree (if any) would be added to this total.

Table 7				
Insurance module	Exemptions	Certificate credits	Diploma credits	Advanced credits
CIP-01 The Nature of Insurance and CIP-02 Compliance and Advice	(W01) Award in General Insurance	15		
CIP-03 Personal General Insurance	10 Certificate-level non-unit- specific credits towards CII Insurance qualifications	10		
CIP-04 Commercial General Insurance	10 Certificate-level non-unit- specific credits towards CII Insurance qualifications	10		
CIP-05 Private Medical Insurance				
CIP-06 Practice of Risk Control and Underwriting	(WUE) Insurance underwriting (non-UK)	15		
CIP-07 Practice of Claims and Loss Adjusting	(WCE) Insurance claims handling (non-UK)	15		
CIP-08 Practice of General Insurance Broking				
MDI-01 Insurance and Business Law	(M05) Insurance law		25	
MDI-02 Insurance Business Environment				
MDI-03 Strategic Marketing in Insurance				
MDI-04 Motor Insurance	(M94) Motor insurance		25	
MDI-05 Liability Insurance				
MDI-06 Commercial Property & Business Interruption Insurance				
MDI-07 Advanced Claims Management	(820) Advanced Claims			30
MDI-08 Advanced Underwriting Management	(960) Advanced Underwriting			30
MDI-09 Advanced Risk Management				
Total credits	175	65	50	60

What does Alexi need to do to complete the CII's ACII?

Table 8 shows what Alexi needs to do to complete the CII's ACII.

	Table 8	
What are the ACII completion requirements?	What has Alexi completed?	What does Alexi still have to do?
Achieve 290 credits:	Alexi has 175 credits:	Alexi must complete:
 150 at Advanced level 55 from Diploma level the remaining 85 credits from any level 	 60 at Advanced level 50 at Diploma level 65 at Certificate level 	 90 credits at Advanced level (e.g. 3 Advanced Diploma units at 30 credits each) and M92 530 and 60 credits at Advanced level (e.g. 2 Advanced Diploma units at 30 credits each) and 25 credits at Diploma level
Complete 3 compulsory units: • law (M05) • business (M92 or 530) • one of these Advanced level units – 820, 930 or 960 (or Insurance Institute equivalents) Pass at least one unit through	Alexi has fulfilled some of the compulsory unit requirements with: • MDI-01 = M05 • MDI-07 = 820	The CII assessment of Alexi's business degree may lead to additional credits being added or other compulsory unit requirements being met. This would impact on her outstanding study requirements. The outstanding credits that Alexi
direct CII assessment.		must complete will be taken with and directly assessed by the CII.
Note: In meeting his outstanding AC an Insurance Institute module that halready passed the Insurance Institu	e has already passed. For ex	directl Alexi car

Once Alexi is a member of the CII, he can add the ACII professional designation and CII Chartered Insurer to his email signature and business cards.

Grainne

What qualifications does Grainne hold?

Grainne is the Motor Underwriting Manager for an insurer and has completed the:

- Insurance Institute's Higher Diploma in Insurance Management qualification (MDI designation) all by examination except for 2 exemptions. Grainne's UL degree attracted exemptions from the Insurance Institute's (MDI-01) Insurance and Business Law & (MDI-02) Insurance Business Environment modules. However, because the Insurance Institute and CII prior learning scheme requirements are different, Grainne won't necessarily get an exemption from the equivalent CII M05) Insurance Law & (M92) Insurance Business and Finance units. She will have to apply to the CII for recognition of her University of Limerick business degree.
- University of Limerick's BBS (Risk and Insurance).

What educational path does Grainne want to take?

The Insurance Institute would strongly recommend that Grainne have her studies (Insurance Institute qualifications and external awards) assessed by the CII at the earliest possible opportunity so that she can choose the best path forward in terms of her future studies.

Grainne wants to complete the CII's ACII and so makes a recognition of prior learning application to the CII.

What credits and exemptions are Grainne entitled to?

Grainne is awarded CII credits and exemptions from equivalent CII units as follows:

- 2 CII unit exemptions (50 CII credits) and 25 non-unit specific credits at Diploma level
- 2 CII unit exemptions (60 CII credits) at Advanced Diploma level.



The rows in Table 9 (highlighted in green) show Grainne's credits and exemptions based on her Insurance Institute qualification. The CII credits based on her degree (if any) would be added to this total.

Table 9				
Insurance module	Exemptions	Certificate credits	Diploma credits	Advanced credits
MDI-01 Insurance and Business Law				
MDI-02 Insurance Business Environment				
MDI-03 Strategic Marketing in Insurance				
MDI-04 Motor Insurance				
MDI-05 Liability Insurance	(M96) Liability insurances		25	
MDI-06 Commercial Property & Business Interruption Insurance				
MDI-07 Advanced Claims Management	(820) Advanced Claims			30
MDI-08 Advanced Underwriting Management	(960) Advanced Underwriting			30
MDI-09 Advanced Risk Management				
University of Limerick BBS (Risk and Insurance)	M67 (Fundamentals of Risk Management)		50	
Total credits	135	0	75	60

What does Grainne need to do to complete the CII's ACII?

Table 10 shows what Grainne needs to do to complete the CII's ACII.

Table 10				
What are the ACII completion requirements?	What has Grainne completed?	What does Grainne still have to do?		
 Achieve 290 credits: 150 at Advanced level 55 from Diploma level the remaining 85 credits from any level 	 Grainne has 135 credits: 60 at Advanced level 75 at Diploma level 	 Grainne must complete: 530 and 60 credits at Advanced level (e.g. 2 Advanced Diploma units at 30 credits each) M05 40 credits from any level – Certificate, Diploma or Advanced 		
 Complete 3 compulsory units: law (M05) business (M92 or 530) one of these Advanced level units – 820, 930 or 960 (or Insurance Institute equivalents) 	Grainne has fulfilled the compulsory unit requirement of: • MDI-07 = 820	The CII assessment of Grainne's degree may lead to additional cred being added or other compulsory to requirements being met. This wou impact on her outstanding study requirements.		
Pass at least one unit through direct CII assessment. Note: In meeting her outstanding AC		The outstanding credits that Grainne must complete will be taken with and directly assessed by the CII.		

Note: In meeting her outstanding ACII completion requirements, Grainne cannot take the CII equivalent of an Insurance Institute module that she has already passed. For example, she cannot take 820 as she has already passed the Insurance Institute equivalent (MDI-07).

Once Grainne is a member of the CII, she can add the ACII professional designation and CII Chartered Insurer to her email signature and business cards.

Patrick

What qualifications does Patrick hold?

Patrick is a loss adjuster and has completed the:

- Insurance Institute's Certificate in Insurance Practice qualification (CIP designation) all by examination
- Insurance Institute's Higher Diploma in Insurance Management qualification (MDI designation) all by examination
- Atlantic Technical University (Sligo)'s BA in Insurance Practice.

What educational path does Patrick want to take?

The Insurance Institute would strongly recommend that Patrick have his studies (Insurance Institute qualifications and external awards) assessed by the CII at the earliest possible opportunity so that he can choose the best path forward in terms of his future studies.

Patrick wants to complete the CII's ACII and so makes a recognition of prior learning application to the CII.

What credits and exemptions are Patrick entitled to?

Patrick is awarded CII credits and exemptions from equivalent CII units as follows:

- 3 CII unit exemptions (45 CII credits) and 20 non-unit specific credits at Certificate level
- 3 CII unit exemptions (75 CII credits) and 25 non-unit specific credits at Diploma level
- 2 CII unit exemptions (60 CII credits) at Advanced Diploma level.

Where do these credits or exemptions come from?

The rows in Table 11 below (highlighted in blue) show Patrick's credits and exemptions based on his Insurance Institute qualifications. The CII credits based on his degree (if any) would be added to this total.

Table 11				
Insurance module	Exemptions	Certificate	Diploma	Advanced
		credits	credits	credits
CIP-01 The Nature of Insurance and CIP-02 Compliance and Advice	(W01) Award in General Insurance	15		
CIP-03 Personal General Insurance	10 Certificate-level non-unit- specific credits towards CII Insurance qualifications	10		
CIP-04 Commercial General Insurance	10 Certificate-level non-unit- specific credits towards CII Insurance qualifications	10		
CIP-05 Private Medical Insurance				
CIP-06 Practice of Risk Control and Underwriting	(WUE) Insurance underwriting (non-UK)	15		
CIP-07 Practice of Claims and Loss Adjusting	(WCE) Insurance claims handling (non-UK)	15		
CIP-08 Practice of General Insurance Broking				
MDI-01 Insurance and Business Law	(M05) Insurance law		25	
MDI-02 Insurance Business Environment	(M92) Insurance business and finance		25	
MDI-03 Strategic Marketing in Insurance				
MDI-04 Motor Insurance	(M94) Motor insurance		25	
MDI-05 Liability Insurance				
MDI-06 Commercial Property & Business Interruption Insurance				
MDI-07 Advanced Claims Management	(820) Advanced Claims			30
MDI-08 Advanced Underwriting Management	(960) Advanced Underwriting			30
MDI-09 Advanced Risk Management				
Atlantic Technical University (Sligo) BA in Insurance Practice			25	
Total credits	225	65	100	60

What does Patrick need to do to complete the CII's ACII?

Table 12 shows what Patrick needs to do to complete the CII's ACII.

Table 12				
What are the ACII completion requirements?	What has Patrick completed?	What does Patrick still have to do?		
 Achieve 290 credits: 150 at Advanced level 55 from Diploma level the remaining 85 credits from any level 	Patrick has 225 credits: 60 at Advanced level 100 at Diploma level 65 at Certificate level	Patrick must complete: 90 credits at Advanced level (e.g. 3 Advanced Diploma units at 30 credits each)		
 Complete 3 compulsory units: law (M05) business (M92 or 530) one of these Advanced level units – 820, 930 or 960 (or Insurance Institute equivalents) 	Patrick has fulfilled the compulsory unit requirements with: • MDI-01 = M05 • MDI-02 = M92 • MDI-07 = 820	The CII assessment of Patrick's degree may lead to additional credits being added or other compulsory unit requirements being met. This would impact on her outstanding study requirements.		
Pass at least one unit through direct CII assessment.		The outstanding credits that Patrick must complete will be taken with and directly assessed by the CII.		

Note: In meeting his outstanding ACII completion requirements, Patrick cannot take the CII equivalent of an Insurance Institute module that he has already passed. For example, he cannot take 820 as he has already passed the Insurance Institute equivalent (MDI-07).

What does Patrick need to do next?

Once Patrick is a member of the CII, he can add the ACII professional designation and CII Chartered Insurer to his email signature and business cards.