

Insurance Sales Agent

The successful candidate will work within the KennCo Insurance sales department. The role involves dealing directly with our customers. The role provides an opportunity to get experience in a target driven environment with a competitive sales bonus.

Key Responsibilities:

- Ability to identify calls likely to result in new business
- Convert leads into sales in order to achieve and exceed individual target
- Identify upselling & cross selling opportunities
- Building rapport with customers
- Ensuring all data is kept up to date on applied relay systems
- Dealing with all customer requests in an efficient manner
- Providing a high level of customer service
- Ability to process leads, quotations and new business policies with a high level of accuracy and attention to detail

Skills & Knowledge:

- Excellent organisational skills and the ability to prioritise and manage their daily tasks
- Ability to work on own initiative and as part of a team
- Ability to work within a fast-paced environment
- Clear & proficient communication and negotiation skills
- Be motivated and have a positive outlook

Experience & Qualifications:

- Minimum of 1 year experience in personal lines
- Minimum APA qualified

Benefits

- Staff can contribute to a PRSA pension plan
- Hybrid working
- Performance bonus
- Insurance product discounts
- Sports & Social club
- Monthly commission

Work Location:

- Hybrid between remote working and the office
- Office location: Rathfarnham, Dublin 16, Co. Dublin

To apply email HR@Kennco.ie